



OUR COMMITMENT TO YOU.

At Grazie Payments, we dedicate ourselves to providing our clients a personalized experience. Our founder, Troy Mele, has years of experience leading large sales teams in the merchant service industry. He has recruited, hired, trained, and coached hundreds of reps and now focuses on teaching a smaller number of Business Consultants to provide personal coaching and motivation. Our goal is not to become the largest processor in the industry but to become the best one to work for. Our commitment is to eliminate high-pressure sales tactics while creating top-notch sales representatives who are committed to making a difference in their community and providing good living conditions for their families.

At Grazie Payments, we believe in creating a great work environment for everyone. Whether you have experience in the industry or are looking to create residual wealth for yourself and your family, we offer opportunities for career advancement and leadership roles as we continue to grow.

What you should you expect from us.

- » Complete transparency to your merchants at all time
- » Lifetime residuals
- » Superior Coaching and Training
- » Outside-of-the-box thinking.
- » Creating multiple ways to increase inbound sales leads.
- » Having the best products to serve your merchants.
- » No contracts to your merchants
- » Sales bonuses and contests
- » Ongoing opportunity to move to a leadership position.
- » A working environment tailored to what is best for you

What Grazie expects from you.

- » Be coachable.
- » Be dedicated to helping small businesses in your hometown save money and run more efficiently.
- » Be active.
- » Sell with your heart, not your wallet.
- » Always do what's best for the merchant.
- » Never make promises you cannot keep.
- » Never speak badly of competition; just be better than them....every time.
- » Have a healthy work-life balance. No one ever said on their death bed, "I wish I worked more".
- » Provide feedback. This is how we grow as a company.
- » Please pay it forward in some way.
- » Smile and make friends.

THE GRAZIE FAMILY!